

Tailoring Risk Management to Fit Your Farm

Tulare Agenda

Module	Module Time	Topic Time	Topic	Presenter(s)
<u>Introduction and Overview</u>	3:00 - 3:35 (35 mins)	3:00 - 3:05 (15 mins) 3:05 - 3:25 (20 mins)	Introduction to Workshop Training overview/ Assessments	Jim Sullins, UCCE Marcie Rosenzweig, FACTS
<u>1: Family & Personal Risk</u>	3:35 - 4:10 (35 mins)	3:25 - 3:45 (20 mins) 3:45- 4:00 (15 mins)	Family & Personal Risk Succession Planning as Risk Mgmt Tool	Marcie Rosenzweig, FACTS Reggie Knox, California FarmLink
<u>2: Financial Risk</u>	4:10 - 4:45 (35 mins)	4:10 - 4:45 (35 mins)	Financial risk overview	Marcie Rosenzweig, FACTS
<u>3: Production Risk</u>	4:45 - 5:25 (40 mins)	4:45 -4:55 (10 mins) 4:55 - 5:10 (15 mins) 5:10 -5:25 (15 mins)	Production Risk assessment The crop insurance cycle - Kinds available to this group. How to find an agent Non-insured crop assistance program (NAP) & Disaster relief	Marcie Rosenzweig, FACTS RMA or Crop Insurance person FSA invited
<u>Break</u>	5:25 - 5:40 (15 mins)			
<u>4: Marketing Risk</u>	5:40 - 6:10 (30 mins)	5:40 - 5:50 (10 mins) 5:50 - 6:00 (10 mins) 6:00 - 6:10 (10 mins)	Marketing Risks Contracting Channel Strategy	David Visher, FACTS David Visher, FACTS David Visher, FACTS
<u>5: Legal & Regulatory Risk</u>	6:10 - 7:00 (50 mins)	6:10 - 6:20 (10 mins) 6:20 - 6:40 (20 mins) 6:40 - 7:00 (20 mins)	Legal & Regulatory Risks Legal Risk - Employees Regulatory Risk - by area	Marcie Rosenzweig, FACTS
<u>Wrap-up</u>	7:00 - 7:05 (5 mins)		Wrap-up	Jim Sullins, UCCE

LOCAL SPONSORS FOR YOUR TULARE WORKSHOP ARE



UCCE Tulare County
Agriculture Building, 4437 S. Laspina St., Ste. B
Tulare, CA 93274
(559) 685-3303
E-Mail: ceulare@ucdavis.edu

UCCE Kings County
680 North Campus Dr., Ste A
Hanford, CA 93230
(559) 582-3211
E-Mail: cekkings@ucdavis.edu



California Farmlink
PO Box 2224
Sebastopol, CA 95472
(707) 829-1691
info@californiafarmlink.org
www.californiafarmlink.org



CAFF -Community Alliance With Family Farmers
PO BOX 363
Davis, CA 95617
(530) 756-8518
info@caff.org
www.caff.org



Yosemite/Sequoia Resource Conservation & Development District
P.O. Box 415
North Fork, CA 93643
Phone: (559)877-8660
email: info@ysrcandd.org
<http://www.ysrcandd.org/>